



DOVER

SOLUTIONS

Statement of Capabilities

World Class Client Care & Workforce Innovation



About DoverSolutions

In 1996, DoverStaffing, Inc., was created as a customer-driven, comprehensive staffing agency with the goal to deliver exceptional customer service and winning results for the client, the temporary employee candidate and the community. For over 15 years, DoverStaffing worked hard to employ countless Americans affected by shifting business trends.

Today, Dover has evolved. In addition to DoverStaffing, we now offer **DoverSolutions** - a full service, multi-platform consultant agency born from our desire to satisfy the diverse needs of our clients. Complete with project management and executive training capabilities, we are committed to providing workforce innovation to remain ahead of inevitable changes within this global economy. Our versatility and flexibility enable us to offer proactive solutions that support our clients to sustain a competitive edge while successfully responding to any and all business needs.

With a customer-centric approach, we provide solutions that generate impactful results for our clients in both public and private sectors. Valuing integrity, relationships and teamwork, DoverSolutions is a growing company offering world-class client care and workforce innovation.



Training Overview

At **DoverSolutions**, we offer multi-platform training services to both public and private industry organizations. We assist businesses in securing professional consultants to provide customized training sessions. Additionally, as part of our DoverSolutions comprehensive approach to business, our training team will handle logistical needs as well. Simply give us a call and we will manage the entire process from beginning to end.

We specialize in training and consulting in the areas of workplace diversity, customer service, sales, and management. The programs we offer include:

- Basic Office Skills Training
- Customer Service Training
- Integrity Coaching
- Business Life-Coaching Sessions
- Professional Development
- Leadership Training
- Diversity and Sensitivity Training
- Sales Training
- Team Building

We vet all of our trainers to ensure we provide you with a top level of service, the highest level of professionalism and quality customer care.



Project Management Overview

DoverSolutions offers a full service, life-cycle project management team prepared to execute any large-scale project. Over the years, we have listened to our clients and understand the need of a third party ability to successfully oversee a project to completion and beyond. From corporate to government, our project management team wants to provide you a comprehensive plan that is sure to give your company a competitive advantage. From our past performance through contracts awarded to DoverSta ng, we have a proven track record for success with projects including developing system-wide ADA compliance for the Metro Atlanta Rapid Transit Authority (MARTA) and streamlining resources and community support for Families of Fallen Soldiers as requested by the United States Army Reserve.

Our approach begins with meeting with our client and appropriate team members to develop a needs assessment and gather history. We use all information shared to determine the best operational approach to recommend next steps, reporting processes sta and follow-up procedures. We are prepared to step in and lead any multi-department or multi-agency project. Our goal is to enhance productivity and streamline processes.



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